

CIEL GROUP POSTS SOLID GROWTH IN PROFIT TO REACH MUR 5.0 BN

Audited financial performance for the year ended 30 June 2024



KEY HIGHLIGHTS FOR THE YEAR ENDED 30 JUNE 2024 COMPARED TO THE CORRESPONDING YEAR ENDED 30 JUNE 2023

- Solid revenue performance:**
 - Continued strong growth in the Finance, Hotels & Resorts and Healthcare clusters helped mitigate the shortfall in the Textile cluster, which was impacted by a softening operating environment in the region. Group Revenue remained on par with last year at MUR 35.2 bn (FY23: MUR 35.4 bn).
- Improved operational efficiency and strategic gain:**
 - The Group's strategic focus on diversification, innovation and operational efficiency across its clusters, boosted by a profitable land sale of MUR 362M in the Property cluster, led to a 6% increase in EBITDA to MUR 7.5 bn from MUR 7.1 bn. This resulted in an improved EBITDA margin of 21.3%, up from 20.0%.
- Profit reaches new heights:**
 - Profit after tax (PAT) increased by 17% to MUR 5.0 bn, compared to last year's MUR 4.3 bn.
 - Earnings per Share increased by 6%, reaching MUR 1.66, with Profit Attributable to Owners improving to MUR 2.8 bn from MUR 2.7 bn.
 - A 14% increase in dividends to MUR 0.32 per share was declared for the 2024 financial year.
- Continued financial discipline:**
 - Free Cash Flow from operations was maintained at MUR 4.2 bn.
 - Group Net Interest-Bearing Debt decreased by MUR 761M and stood at MUR 11.3 bn. The gearing ratio reduced to 25.1% from 28.6% in the previous year.

SEGMENTAL INFORMATION (MUR'M)

	YEAR ENDED	HOTELS & RESORTS ¹	TEXTILE	FINANCE	HEALTHCARE	PROPERTY	AGRO	CIEL HOLDING COMPANY ²	TOTAL
REVENUE	Jun 2024	8,715	15,669	5,654	4,881	234	-	23	35,176
	Jun 2023	8,105	17,835	5,129	4,121	206	-	13	35,409
EBITDA	Jun 2024	2,612	1,656	2,075	925	365	-	(153)	7,480
	Jun 2023	2,448	2,017	1,601	803	278	-	(63)	7,084
PROFIT/(LOSS) AFTER TAX	Jun 2024	2,015	797	1,581	350	302	293	(300)	5,038
	Jun 2023	1,527	1,072	1,085	350	200	306	(238)	4,302
FREE CASH FLOW³	Jun 2024	1,664	1,134	1,717	324	(117)	-	(559)	4,163
	Jun 2023	1,968	1,330	1,428	167	(87)	-	(558)	4,248
ROCE	Jun 2024	15.5%	12.2%	30.5%	19.6%	5.8%	7.3%	-	15.1%
	Jun 2023	12.9%	16.4%	23.7%	22.1%	5.2%	8.0%	-	14.1%

a) Includes share of results of Anahita Golf & Spa Resorts (50%)
 b) Includes CIEL Limited's figures as well as wholly owned subsidiaries - CIEL Corporate Services, Azur Financial Services (Head Office & Treasury Services of CIEL Group), FX Edge Market Limited, Procontact Ltd (49.17%), and EM Insurance Brokers Limited (51%) net of Group eliminations
 c) Cash flow from operations net of working capital movements after maintenance capital expenditure (excluding specific banking working capital movements and MUR 1,208M project capex compared to MUR 881M in the prior year period)

	THE GROUP	
	30-Jun-24	30-Jun-23
CONDENSED STATEMENT OF COMPREHENSIVE INCOME	MUR'000	MUR'000
Revenue	35,175,746	35,408,595
EBITDA ¹	7,479,966	7,084,215
Depreciation and amortisation	(1,556,658)	(1,392,813)
EBIT ²	5,923,308	5,691,402
Expected credit losses	(171,280)	(354,414)
Finance income	334,790	302,820
Finance costs	(1,210,087)	(1,114,371)
Share of results of associates & joint ventures, net of tax	1,037,436	605,027
Profit before tax	5,914,167	5,130,464
Taxation	(876,119)	(828,440)
Profit after tax	5,038,048	4,302,024
Profit attributable to:		
Owners	2,807,431	2,653,326
Non-controlling interests	2,230,617	1,648,698
5,038,048	4,302,024	
Basic and diluted earnings per share	MUR 1.66	1.57
Weighted average no. of ord shares for EPS Calculation (000)	1,689,546	1,687,560
CONDENSED STATEMENT OF FINANCIAL POSITION		
ASSETS		
Non-current assets	45,785,860	43,556,790
Current assets	16,080,784	14,845,149
Total non-specific banking assets	61,866,644	58,401,939
Total specific banking assets	43,979,551	39,656,511
TOTAL ASSETS	105,846,195	98,058,450
EQUITY AND LIABILITIES		
Capital and reserves		
Owners' equity	20,105,806	17,808,967
Convertible bonds	3,086,192	3,086,192
Non-controlling interest	10,525,388	9,151,511
TOTAL EQUITY	33,717,386	30,046,670
Non current liabilities	15,396,330	16,327,340
Current liabilities	17,778,997	16,000,565
Total non-specific banking liabilities	33,175,327	32,327,905
Specific banking liabilities*	38,953,482	35,683,875
TOTAL LIABILITIES	72,128,809	68,011,780
TOTAL EQUITY AND LIABILITIES	105,846,195	98,058,450
NET ASSET VALUE PER SHARE	MUR 13.73	12.38
NO OF SHARES IN ISSUE	1,689,561	1,687,560
INTEREST BEARING DEBT**	11,302,784	12,064,240
Gearing = Debt / (Debt + Equity)	25.1%	28.6%
<i>* Specific banking liabilities relate to deposits from customers of BNI Madagascar</i>		
<i>** Excludes lease liabilities under IFRS 16 and Banking liabilities</i>		
CONDENSED STATEMENT OF CHANGES IN EQUITY		
THE GROUP	Owners' Interest Total	Non-Controlling Interests
	MUR'000	MUR'000
Balance at 1 July 2023	20,895,159	9,151,511
Total comprehensive income for the period	2,953,311	2,365,465
Dividends	(540,659)	(975,652)
Other movements	(115,813)	(15,936)
Balance at 30 June 2024	23,191,998	10,525,388
	MUR'000	MUR'000
Balance at 1 July 2022	17,715,432	8,667,888
Total comprehensive income for the period	3,363,843	1,935,692
Dividends	(473,077)	(499,829)
Transactions with owners of the company	273,800	-
- Issue of convertible bonds	15,161	(952,240)
- Other movements		(937,079)
Balance at 30 June 2023	20,895,159	9,151,511

By order of the Board
CIEL Corporate Services Ltd
 Secretaries

27 September 2024
BRN: C0600717

CLUSTER REVIEW - DIVERSIFIED PORTFOLIO ELEVATES THE GROUP'S 2024 ANNUAL RESULTS

HOTELS & RESORTS

The positive trend in tourist arrivals, along with an 11% increase in RevPAR driven by higher average room rates, continued to enhance the cluster's performance. Revenue increased by 8%, reaching MUR 8.7 bn for the year ended 30 June 2024, compared to MUR 8.1 bn in the prior year. The prudent management of cost pressures, including inflationary impacts, led to a 7% increase in EBITDA to MUR 2.6 bn from MUR 2.4 bn. PAT increased by 32% to MUR 2.0 bn from MUR 1.5 bn in the prior year, positively impacted by an increase in the share of profit of one of its associated undertakings for an amount of MUR 372M.

TEXTILE

The cluster faced a challenging global retail market environment, resulting in softer demand and lower sales volumes, predominately impacting our regional operations. Despite these headwinds, the Woven in Southeast Asia and our Knitwear operations delivered strong performances. EBITDA decreased to MUR 1.7 bn, down from MUR 2.0 bn, impacted by the drop in volume, inflationary pressures and exceptional reorganisation costs incurred in the region. Profit after tax stood at MUR 797M from MUR 1.1 bn last year.

FINANCE

The finance cluster continued to deliver consistent revenue growth, achieving a 10% increase to MUR 5.7 bn for the 2024 financial year from MUR 5.1 bn. This performance was primarily driven by improved net banking income at BNI Madagascar, supported by a higher asset base and improved interest rate margins. The increase in revenue and better cost management led to a 30% increase in EBITDA to MUR 2.1 bn. The cluster's profit after tax increased to MUR 1.6 bn from MUR 1.1bn, mainly due to lower incremental IFRS 9 provisions at BNI level of MUR 139M (FY23: MUR 304M) and an improved share of results from Bank One of MUR 333M compared to MUR 320M in the previous year.

HEALTHCARE

The healthcare cluster maintained its growth momentum, recording an 18% increase in revenue to MUR 4.9 bn for the financial year ended 30 June 2024, up from MUR 4.1 bn in the previous year. This growth reflects continued efforts in modernising facilities and enhancing patient care across operations in Mauritius and Uganda. EBITDA rose to MUR 925M compared to MUR 803M last year, underscoring the effectiveness of operational cost management despite significant pressures on staff costs in Mauritius. Profit after tax was flat on the prior year at MUR 350M, largely due to strategic investments in medical equipment and infrastructure that resulted in higher depreciation and financing costs as well as professional fees relating to the acquisition of Centre Technique Biomedical in Madagascar and the launch of the C-Care Kenya office.

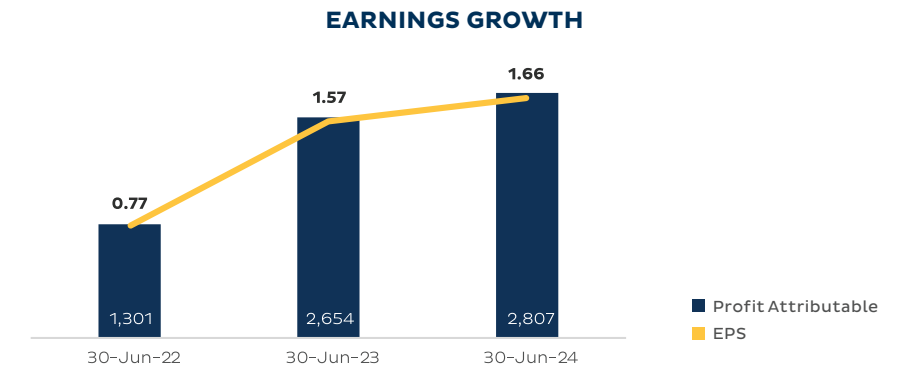
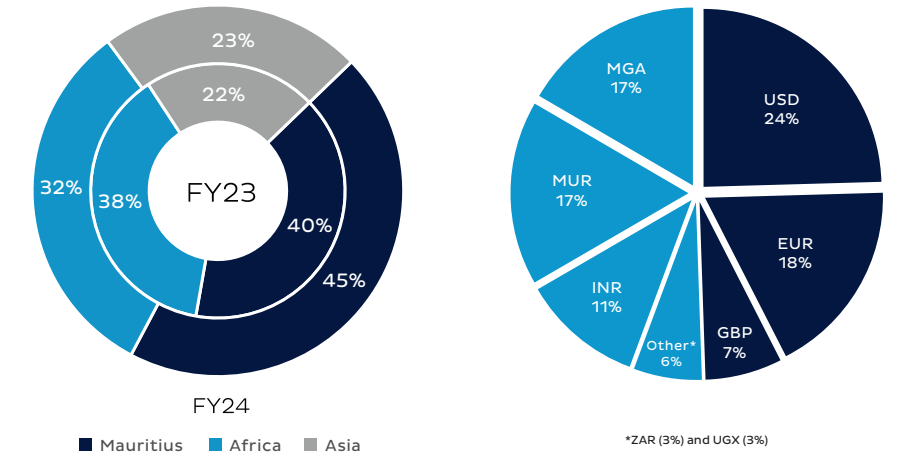
PROPERTY

The property cluster increased revenue by 14% to MUR 234M up from MUR 206M in the previous year, supported by an occupancy rate of 98.6% in the Evolis property portfolio. EBITDA improved to MUR 365M largely due to the profit on the strategic sale of land at Ferney in the second quarter. Profit after tax reached MUR 302M, a 51% improvement from MUR 200M in the prior year. The year also held the successful issuance of the first tranche of notes to the value of MUR 640M in the first quarter of FY24 for building regeneration and portfolio expansion at Evolis and the securing of a MUR 435M sustainable loan for Ferney Development Ltd reflecting the cluster's commitment to sustainable growth.

AGRO

Alteo's Agro-business had a good performance, particularly due to higher sugar prices and improved agricultural operations, which helped to mitigate the less favourable outcome in the property segment due to the cyclical nature of residential project deliveries. Miwa Sugar Limited, operating in Kenya and Tanzania, encountered a decrease in profitability. The Tanzanian operations were particularly impacted by lower production volumes and sales due to factory outages and poor cane quality caused by heavy rainfall during the harvest season. In Kenya, while production was hampered by a shortage of cane supply, the adverse effects were partially mitigated by the favourable increase in sugar prices. CIEL's share of profit from the Agro cluster decreased to MUR 293M from MUR 306M in the prior year.

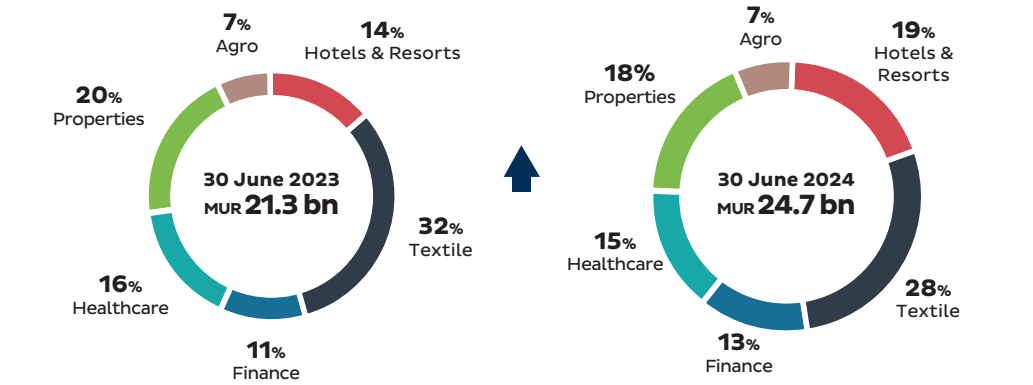
WHERE WE GENERATE OUR REVENUE AND CURRENCY MIX



PORTFOLIO VALUATION STEADILY INCREASES FOR THE YEAR ENDED 30 JUNE 2024

The Company's Net Asset Value rose by 19% to MUR 13.12 per share as at 30 June 2024 (30 June 2023: MUR 11.03) due to the increase in the underlying value of its portfolio as follows:

- Sun Limited and Alteo Limited share prices up by 53% and 38% respectively, both listed on the main market of the Stock Exchange of Mauritius Ltd ("SEM");
- C-Care (Mauritius) Limited's Volume Weighted Average Price and Miwa Sugar Limited's share price up by 7% and 4% respectively, both quoted on the Development and Enterprise Market of the SEM;
- The appreciation of underlying investments in the Finance portfolio led to a 36% increase, while Textile and Property portfolios were up by 6% and 5% respectively.



Over the year under review, CIEL's share price increased by 13% to MUR 7.36 from MUR 6.52 as at 30 June 2023, outperforming the SEMDEX which increased by 7%. CIEL's market capitalisation stood at MUR 12.4 bn.

OUTLOOK

As CIEL transitions from the post-pandemic era, the Group continues to navigate the current complex operating environment with a measured approach. The strong Group performance highlights the resilience of its diversified portfolio. CIEL is focused on maintaining stability and exploring opportunities to support margins in the years ahead.